



CIBA
CONSULTING | RECRUITMENT | TECHNOLOGY

BUSINESS
PROSPECTUS

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CIBA OVERVIEW

With over 20 years of global consulting expertise with some of the worlds largest consulting houses, CIBA Managing Director Sean Ammon decided to combine his passion as an entrepreneur and advisor to bring his own brand of consulting to the market.

Founded in 2014, CIBA has grown over the past 8 years to employ over 100 full time consultants across three business units.

CIBA operates within southern and continental Africa, assisting clients in transforming their businesses via consulting and cognitive automation solutions.

It is the vision of CIBA's founder and executive committee that we leverage our global clients and partners, by expanding internationally with our destination 25 strategy, and chartering our course ahead.

Living in a digital world, CIBA's driving purpose is to ensure that our clients achieve their business goals through the following channels:

- **Management consulting:** helping clients implement large scale transformation projects
- **CIBA Solutions:** implementing Digital Technologies (Process Discovery, AI, NLP, Robotics) to assist clients in leveraging efficiencies within their business environment
- **CIBA People:** assisting clients to create delivery capacity through the best talent- on a permanent, contract, or managed service model.

Our European operation is located in France. Our aspirations for expansion are geared towards driving the European Union directive around 4IR/Digital Technologies, thereby assisting European Industries to transform digitally-commencing with France.

info@ciba.co.za
recruitment@ciba.co.za

www.ciba.co.za
www.cibaindustries.ai



01

WHO
WE ARE

WE ARE **CIBA**

We are a Black Women Owned level 1 BEE technology and consulting firm based in Johannesburg and in France.

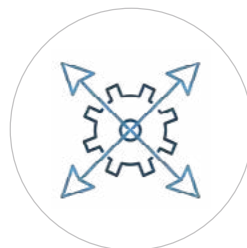
We assist our clients to meet their business goals through our four lines of business.



Robotics & Artificial Intelligence



Management Consulting & Advisory



Project Delivery Resourcing



Enterprise Performance Management

LET US HELP YOU **GEAR** FOR THE FUTURE WITH PROJECT PLANNING, AUTOMATION AND PERSONNEL SOLUTIONS **TODAY** - FOR BUSINESS SUCCESS **TOMORROW!**

CIBA operates in continental Africa with headquarters in SA, and in continental Europe, headquartered in France.

DRIVING PURPOSE

Our driving purpose is to enable our clients to diagnose, assess and improve the performance of their business from a technology, finance, process, and people perspective.

THE CIBA OFFERING

1

TECHNOLOGY

Artificial intelligence and robotic automation.

2

FINANCE

Enterprise performance management.

3

PROCESS

Process discovery and improvement.

4

PEOPLE

Permanent and non-permanent staffing and business process outsourcing.

YOUR FUTURE PARTNER IN BUSINESS – AND THE FUTURE IS NOW.

EXPERIENCE

Our team of highly experienced and innovative multi-disciplinary specialists has decades of consulting experience in a variety of industries and sectors.

UNLOCK POTENTIAL

We strive to make a difference to the public and private sectors, to achieve results that improve productivity, service delivery and profitability.

PARTNER NETWORK

Our partner ecosystem is able to deliver on a global scale

With a focus on enabling excellence and activating delivery levers such as processes, structure, people and technology; we aim to drive success through your value chain by translating complex strategies, models and visions into practical day-to-day actions.



02



WHAT WE DO

Driven to make a difference to the public and private sectors, and to achieve results that improve productivity, service delivery and profitability.

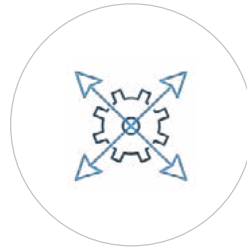
CORE CIBA SERVICE SOLUTIONS



Robotics & Artificial Intelligence



Management Consulting & Advisory



Project Delivery Resourcing



Enterprise Performance Management

ROBOTICS & ARTIFICIAL INTELLIGENCE



Automation Anywhere is the industry's most advanced, enterprise-grade Robotic Process Automation platform for Shared Services and Business Service Organisations. With its dynamic robotics process automation and proven AI enablement, companies' processes are streamlined and automated to reduce costs, increase revenue, and ensure accuracy with enterprise-grade security and control.

DO



Enterprise RPA

Automate repetitive processes at scale

THINK



IQ Bot

Automate unstructured processes with AI & ML

ANALYZE



Bot Insight

Analyse automated processes in real-time

RESULT



Digital Workforce

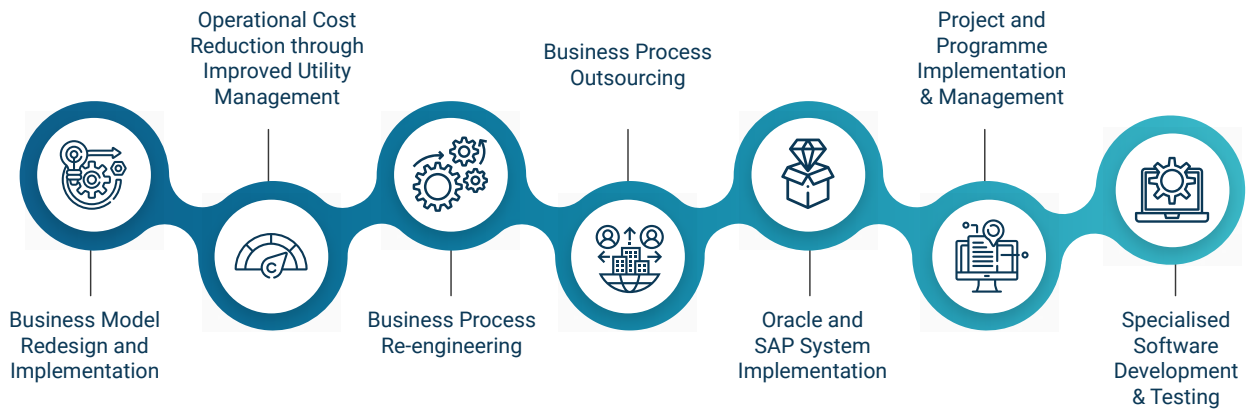
Liberate humans to do what they do best

<p>BOT STORE</p> <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;"> <p>Artificial Intelligence</p> </div> <div style="text-align: center;"> <p>Business Process</p> </div> </div> <div style="display: flex; justify-content: space-around; margin-top: 10px;"> <div style="text-align: center;"> <p>Collaborations</p> </div> <div style="text-align: center;"> <p>Connectors</p> </div> </div>		<p>IQ BOT</p>	<p>BOT INSIGHT</p>	<p>BOT FARM</p> <div style="text-align: center;"> </div> <p>PROCESS DISCOVERY</p> <div style="text-align: center;"> </div>
		<p>AUTOMATION ANYWHERE ENTERPRISE RPA</p>		

MANAGEMENT CONSULTING & ADVISORY



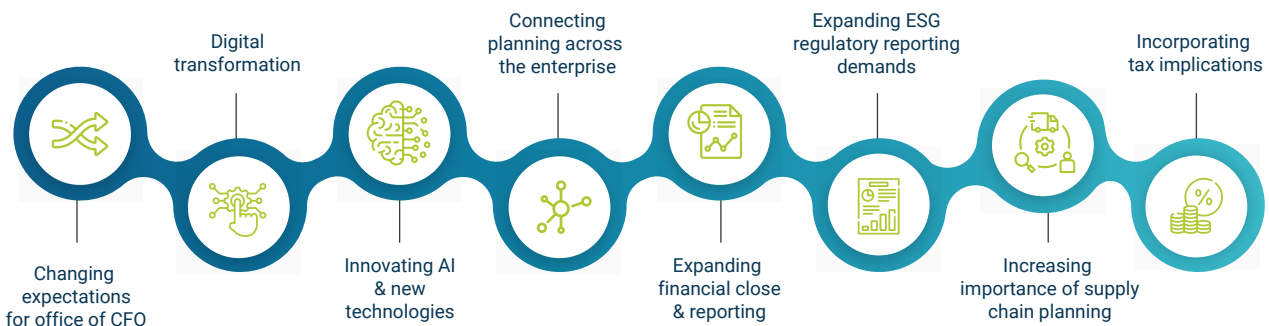
CIBA has decades of experience in Management Consulting & Advisory services. We pride ourselves on the present and future value that we unlock for clients. Most of our clients find themselves in an environment where growing sales, service and fulfilling the business capabilities are top of mind. Our assignments to date have been targeted around critical programme delivery and business turnaround strategies.



ENTERPRISE PERFORMANCE MANAGEMENT



Enterprise Performance Management (EPM) software incorporates a suite of integrated financial management applications with powerful business intelligence that gives you a timely and accurate “single version of the truth.” The benefits of an EPM solution include enhanced accuracy and visibility into financial and operational metrics, allowing the user/management to better focus resources, improve performance and manage operational risks – while planning, forecasting, and reporting efficiently, and providing complete confidence in the integrity of your numbers.





Appreciating that projects are temporary endeavours, resourcing and creating sufficient capacity to successfully implement a project does not always require permanent delivery skills. In addition, it is possible that on-demand specialist skills are required to implement a project for a fixed period, or intermittently.

ACCESS OUR ESTABLISHED CONSULTANT NETWORK TO ENSURE THAT THE RIGHT PROFESSIONALS ARE AT THE TABLE OF TIER 1 ENTERPRISE PROJECTS. FROM BUSINESS ANALYSTS TO DEVELOPERS, TO ARCHITECTS AND GRADUATES.





03

SOME
OF OUR
RECENT
ASSIGN-
MENTS

PROJECT	CHALLENGE	SOLUTION
Banking Sector - Financial Crime & Compliance	Adapting to changing risks to further safeguard the financial integrity of South African Banking clients	The successful implementation of a state-of-the-art Financial Crime and Compliance technology that drives pro-active monitoring was made possible through the deployment of CIBA Management Consultants who were effective in the planning and execution of a Technology Proof of Concept implemented in conjunction with the banks software vendor that also assisted the Bank to measure the benefits.
Banking Sector - Financial Crime & Compliance	Implement a Financial Crime and Compliance roadmap that services all areas of the bank factoring for thorough business signoff, quality assurance and assurance.	Effective deployment of CIBA specialist testing consultants to fast track the process of defining and implementing an end-to-end solution together with a thorough handover and co-management approach ensuring the Bank retained newly acquired skillsets.
Banking Sector - SWIFT SRG	Consistent and comprehensive annual update of Payment Swift standards ensuring that cross border payments meet requirements for processing.	Successful deployment of CIBA specialist SWIFT SRG consultants to ensure that Regulatory Requirement is met on a yearly basis.
Banking Sector - Temporary Staffing	The need for a fixed term workforce for the implementation of projects in various programmes within the Bank.	Having identified, recruited, and deployed skilled individuals on a fixed and time/ material basis, CIBA undertook a workforce planning process that saw the successful placement of Project Managers, Business Analysts, System Analysts, Software Developers, Software Testers, and various other specialised competencies via the online CIBA resource database.
Banking Sector -Java Development Graduate Programme	Impeded delivery of core Java Technology due to scarcity of Java programming skills.	Successful implementation of a Java Graduate Development Programme whereby graduates are selected, recruited, and integrated into the CIBA development framework, later to be deployed at the bank and offered permanent placement.
Automotive Industry - Hyperion and Essbase Implementation	Financial consolidation and recon to meet global accuracy requirements of the one of the world's largest Automotive Manufacturers.	Having deployed the Hyperion Financial Management and Essbase, a best of breed Financial Consolidation tool, this successful implementation has ensured all financial processes are standardised and optimised for instant reporting and improved financial decision making.
Global Industrial Industry - Oracle Hyperion System Implementation	Optimise internal processes and tactically reposition one of the World's largest global Industrial brands.	Underpinned by the Oracle Hyperion system that drives the standardisation of new processes, CIBA was able to successfully redefine and implement optimised financial processes, improve accuracy of numbers and speed of reporting resulting in improved decision making.

PROJECT	CHALLENGE	SOLUTION
Large Insurance and Credit Multi-National	Future proofing the technology layer of the organisation, required a full implementation of a digital technology system that underpinned trade operations. To make this project a success, the client required a thorough analysis and optimisation of current business processes	Defined, mapped, and optimised business processes from Level 1 - Level. Revised policy and procedural documents to control and sustain the changes of the new processes. Created Business Requirement Definition (BRD) documents to inform the development of the new technology that drives the processes
Automotive Sector - Finance	Needed a budgeting and planning solution to manage the manufacture of vehicles. Planning influenced by volume, mix and currencies	Oracle Essbase implemented for Budgeting, Forecasting and Monthly Variance Reporting. Actual data is sourced from Peoplesoft (Financials) and SAP (volumes) and compared to prior forecast on a monthly basis. Monthly forecasts and budgets (3 budget cycles per year) are driven by calculations based on vehicle wholesale volumes, other manual inputs and forecasted exchange rates (7 currencies impact on costs); Because of the complexities involved, material costs, are calculated in a separate application by vehicle derivative (2500+ models) and markets (130 markets). The results are summarised and reported in the main reporting database, converted to US \$. Variances scenarios are created for issue-to-issue (last 12 Actual months versus budget), quarter-over-quarter and year-over-year.
Property Development	The existing Consolidation, Forecasting and Reporting process was segregated and required manual intervention to transfer information between Sage X3 and various Microsoft Excel workbooks, with no audit trail. The company needed an easy-to-use reporting, planning and cashflow forecasting solution to run the business based on a single source of truth.	Successful implementation of CCH Tagetik, a market leading cloud solution for Consolidation, Budgeting and Cash Flow Forecasting, which provides a single source of the truth. The solution integrates the actual monthly data from Sage X3 ERP solution, eliminating the need for Excel based packs. The solution includes built-in complex consolidation logic to allow for minorities, inter-companies, and multi-currency translation. Driver based models were built for budgets, using actuals as a base. The forecast models predict cashflow requirements based on funding, development, investment and sales. The solution is integrated to be able to report Actuals, Budgets, Forecast and What-if Scenarios in one solution providing the required accuracy and integrity of the data.
Property Management	Oracle Financial Consolidation and Close (FCCS) was implemented for financial close and reporting. A solid partner was required to optimise and manage the solution.	Management of the application implemented to automate the month-end reporting process. Data is sourced from various source systems and loaded into FCCS. Load validations are rectified for any new accounts or cost centres added. Data is aggregated up multiple management and statutory accounting hierarchies. Costs are allocated based on cost centre business rules. Journals are posted for consolidation requirements. Reporting in the form of board packs are available to end users via a web interface or the excel smart view utility.



04

**LET US
HELP YOU**



1



www.businessfrance.fr

2



www.oracle.com

3



www.automationanywhere.com

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qualiware

www.qualiware.com

5



www.uipath.com

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www.wolterskluwer.com/en/solutions/cch-tagetik



CONTACT **US**

www.ciba.co.za
www.cibaindustries.ai
info@ciba.co.za
+27 69 606 1916

Block G, Infinity Business Park,
4 Pieter Wenning Rd,
Johannesburg, RSA



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